At Excel we go to great lengths to insure vour complete satisfaction. We offer quality service, competitive prices, and prompt turnaround. We are backed by years of experience, proudly serving the industry since 1981.

Excel's policy is "No Surprises". We provide a quotation on all repairs, prior commencing repair. Typical charges range from 25% to 40% of replacement cost for most repairs.

The following procedures are what you can and should expect from your repair vendor.

Upon Receipt...

- Initial Inspection
- **Quote Price & Delivery Estimate**
- Customer Approval, Commence Repair

Repair Procedure...

- Initial Cleaning
- Power-up & Test
- Diagnose Problem & Repair
- 100% Functional Test
- Final Cleaning & Inspection

Shipping...

- · All Circuit Boards and Controls are shipped in Anti-static Bags, Foam or Bubble Packed.
- Standard shipping via UPS Ground
- Shipping Options: Next Day, Same Day, Customer specified.

Emergency 24 hour service is available on most units. All repairs are backed by a 1 year warranty. Service reports are supplied upon request.

Excel the source for all your Motion Control needs: Field Service, Drive Repair, New Drive Sales, **Integrated Systems, Preventative Maintenance** and On-site Training, all available from EXCEL.

800-878-3811

www.exceldirect.com



Mission Statement

Excel Industrial Electronics, Inc.

Strives to be the foremost motion control expert. Provide products. services and control systems that are innovative, reliable and superior to those provided by our competitors.

Corporate Objectives

- Manage and operate our company ethically, morally and honestly.
- Be proactive and responsive to our Customers needs, exceeding their expectations.
- Make technology an asset for our Customers not a liability, providing the best technology solutions.
- Continually communicate with, and learn from our Customers in order to improve our products and services.
- Provide our Employees a rewarding, challenging, innovative and secure working environment.

Excel Industrial Electronics, Inc.

44360 Reynolds Drive Clinton Twp., MI 48036 Ph#: 586-463-3811 Ph#: 800-878-3811

Fax#: 586-463-6570

Toledo, OH Phoenix, AZ

www.exceldirect.com E-mail: info@exceldirect.com

Excellence Since 1981



Variable Speed Drive Repair

- AC Inverters
- •Servo Drives•
 - DC Drives



THE AFFORDABLE SOURCE

> 25 to 40% of Replacement Cost

Excellence Since 1981

Manufacturers Commonly Repaired by Excel

ABB
AC Tech
Aero-Tech
Allen Bradley
AMTECH
Baldor
Bardac
Beel
Benshaw
Bodine
Boston Gear
Bridgeport





Browning Carotron



CMC
Contraves
Control Techniques
Cutler Hammer
Danfoss
Dart Controls
Delta AC Inverters
Drive Source International
Eaton Dynamatic

Electric Regulator
Electro-Craft
Electrol
EMS
Emerson
Eurotherm
Fenner
Fincor
Firing Circuits
General Electric



Indramat Industrial Drives Joliet

KB Electronics Kollmorgan

KTK Lenze Louis Allis Magnetek







Minster Press EC Mitsubishi Omron **Pacific Scientific** Parker SSD **Powertec** Reflex Reliance Electric Robicon **Saftronics SEW Eurodrive** Siemens Square-D **Sprint Electric TB Woods Teco-Westinghouse Telemecanique Toshiba US Drives** Vacon Vee-Arc Wer Yaskawa